



HICKAM
FEDERAL
CREDIT
UNION

“Making a
Difference in Our
Members’ Lives”

THE Hickam Difference

A quarterly publication for Hickam FCU members

1ST QUARTER 2005

“If you want to feel rich, just count all of the things you have that money can’t buy.”

- unknown



President’s Message

As the new year began, I felt it to be appropriate to reflect upon these words, and relate its message to what we do as a credit union for our membership. For all of us associated with the Hickam Federal Credit Union, our most priceless riches are you, our members and your families, and it is our mission to make a difference in your life, and the lives of those close to you.

As we reflect upon 2004, we take pride in knowing that we are able to continue to make a difference by fulfilling your needs and dreams, by providing you quality service and enhanced products and services, such as low rate auto loans with maximum loan amounts of 120% of MSRP for new autos, home equity lines-of-credit with up to 100% financing, and, of course, the relocation of our Pearlridge Branch to its expanded, more convenient location.

As we look toward the future, we are committed to seeking out opportunities that will enrich your experiences with the credit union. One will be the long-awaited data processing system upgrade in March 2005. The new system’s advanced capabilities and open architecture will offer greater flexibility and improved processes, enabling us to implement more sophisticated and efficient products and services for you. To ensure a smooth transition, we will be closing all of our branches on Monday, March 7th as we migrate systems, and will reopen for business on Tuesday, March 8th.

In advance of this upgrade, we would like to thank you for your understanding and support. If you haven’t had the opportunity, we also suggest that you talk to a member service representative on your next visit to ensure that we have your most updated contact information.

May the coming year find you and yours in good health and fine spirits.

Sincerely,

Gerard Auyong
President/CEO Hickam FCU

Five Financial Resolutions That

Can Put You On the Road to Savings

So you’ve made that all too common resolution to hit the gym and lose those 20 pounds. Why not get your budget into shape too? Adopt these financial resolutions for 2005. Here’s a step-by-step plan for success:

1. Make a budget and stick to it. Figure out how much you make and how much you spend. And then figure out how to keep your expenses lower than your income.
2. Pay off all of your credit card debt. Find out how much you are spending each month in finance charges and then, if you can transfer your balances to a lower rate card, just do it. You might want to consider a consolidation loan at Hickam FCU.

Continued on page 3

Concerned About Rising Interest Rates?

Secure a great rate before they go through the roof.

Special, limited time only, low rate Home Equity Line-of-Credit

1.99% APR*

Introductory Fixed Rate
Good through 8/31/05

4.50% APR*

Current Rate
As of 3/1/04

\$20,000 minimum draw required for special introductory rate.

*Annual percentage rate. Offer valid between 2/1/05 and 4/30/05. Special Introductory APR is fixed through 8/31/05. After 8/31/05, the rate will revert to the current standard variable indexed rate for the annually adjusted owner-occupant product, which is 4.50% APR as of 3/1/04 (APR will adjust on 3/1/05). APR may vary annually, but will not exceed 18%. Offer applies to new home equity lines-of-credit only. Minimum and maximum line amounts are \$20,000 and \$200,000, respectively. Property must be fee simple and reside in Hawaii. All loans subject to approval. Refinancing of existing Hickam FCU real estate loans not available with this offer. Certain restrictions may apply. Rates, terms and conditions are subject to change. Your most current real property tax assessment may be accepted, if the loan amount does not exceed \$100,000. Appraisal costs, trust reviews and other third party fees may apply. Consult a tax specialist for clarification on individual tax benefits.



You've nursed your old clunker along for years. How do you know when it's really the end of the road? Maybe you're proud of your six-figure odometer. Maybe rust is your favorite color. Maybe those oil spots in the driveway really don't bother you. Still, if you see any of the following warning signs it may be time to "break down" and start shopping for a new vehicle or that second car for the garage.

Time For A New Car?

Once you start shopping for a newer vehicle, you may be in for a pleasant surprise. There are plenty of rebates to go around. If you prefer a reliable used vehicle, you can choose from low-mileage lease turn-ins or "certified" used cars for added peace of mind. And remember, Hickam FCU's auto loan rates are even lower. Now,

your new car payments will be more affordable no matter which set of shiny wheels catches your eye.

Your safety is in question.

Battling rush hour traffic is risky enough, without adding faulty brakes, a shaky front end or transmission problems to the equation. Older vehicles also may not provide modern safeguards such as side air bags and anti-lock brakes.

Your budget is being eaten up by repair costs.

With an older car, you've got to expect periodic repairs. But if your vehicle is worth \$2000 and it needs a \$1500 engine, you've got to think twice.

Your needs have changed.

That cute little 2-door was perfect for your pizza delivery job in college. A few years later, with a wife, two kids and your own landscaping business, it just won't make the grade.

Turn to Hickam FCU For Your Auto Loan Needs.

Auto Loan Rates from as low as **2.75%** APR*

*Annual percentage rate (APR). Rate disclosed is the lowest rate available based on 80% of MSRP and includes a 0.25% APR discount for direct deposit. Higher rates may apply for New or Used Auto Loans depending on loan term, collateral, member's credit performance, and/or the cancellation of direct deposit. Maximum loan amounts are based on 120% MSRP, which may include tax, license, GAP, extended warranty or other auto related add-on for New Auto Loans, and 100% wholesale or retail Kelley Blue Book value (current calendar year less 6 years) for Used Auto Loans. All loans subject to approval. Certain terms and conditions apply. Rates subject to change.

To choose direct deposit, locate the section titled "Refund" on your IRS 1040 Form and simply follow the instructions below:

Faster Tax Refunds Through Direct Deposit

Refund	T1	If line 71 is more than line 82, subtract line 82 from line 71. This is the amount you overpaid.	T1
Direct deposit?	T2a	Amount of line 71 you want refunded to you	T2a
See page 54 and 55 in T2b, T2c, and T2d.	Routing number	3 2 1 3 7 9 1 0 6	Type <input type="checkbox"/> Checking <input type="checkbox"/> Savings
	Account number		
	T3	Amount of line 71 you want applied to your 2003 estimated tax	T3

- Line 72a- Write the amount of line 71 that you want refunded.
- Line 72b- Fill in the Hickam FCU Routing Number: **321379106**.
- Line 72c- Indicate if deposit is for Checking or Savings.
- Line 72d- Write in your Account Number. Make sure to include your check digit number if to be deposited into your checking account.

Want to speed up your tax refund? More and more taxpayers, over 44 million in 2003 alone, are choosing direct deposit as a way of getting their federal tax refunds more quickly.

Choosing to direct deposit into either your checking or savings is the best way to guard against having your tax refund check misplaced or stolen. It also saves you time by eliminating the need to make a special trip to the credit union just to deposit your refund.

Credit Union Routing Number: 321379106

Account Number: 000123456789

Check Digit Number: 0001

3. Open an Individual Retirement Account (IRA). You have until April 15th to fund your 2004 IRA. Start small if you need to, even a little goes a long way.

4. Forget about keeping up with the Joneses. Remember, your goal is financial freedom – not impressing your friends with the latest and greatest in materialistic items.

5. Take full advantage of your credit union. Remember, we're here to help you save money. We offer low interest rate loans, competitive savings products and many other valuable services, like IRAs, free checking with no minimum balance, online banking and bill payment.

Questions and Answers About Home Equity Lines-of-Credit

Everything you need to know about this popular form of borrowing!

Q: What is a Home Equity Line-of-Credit?

A: A Home Equity Line-of-Credit is a line-of-credit that is based on the equity of your home. It lets you take smaller amounts of cash (called draws) whenever you need by simply writing a check. The interest rate is variable, and you pay only when you use your line-of-credit. If you never need to use it, you'll never have to make a payment.

Q: What can a Home Equity Line-of-Credit be used for?

A: Home Equity Lines-of-Credit can be used for virtually any expense. Many people use them for debt consolidation, vacations, home improvements, college tuition, new auto purchases and taxes.

Q: Is the interest always tax deductible?

A: Almost always, but you will need to consult with your tax advisor to determine your tax situation and deductibility.

Q: How do I know if a Home Equity Line-of-Credit is my best option?

A: If you compare rates and fees, and then add in the possible tax benefits, you'll see that a Home Equity Line-of-Credit generally outweighs most other types of loans.

Q: Is a Home Equity Line-of-Credit ever a bad idea?

A: You may be asking for trouble if you take out a Home Equity Line-of-Credit to consolidate high-rate debt—and then, you keep adding on new debt. It's great to eliminate those credit card balances, but you don't want to dig a deeper hole for yourself. Ask us about our low fixed rate Visa® credit cards or switch to a debit card instead!

For further details on a Hickam FCU Home Equity Line-of-Credit, please give us a call at 808-423-1391, stop by or visit our web site at www.hickamfcu.org.

Mahalo For Your Generosity In Bringing Holiday Joy to 100 Hickam Air Force Base Children.



The First Sergeant's Association and Hickam FCU extend their thanks to the many caring members who helped make the "2004 Angel and Soldier Tree" program a joyous success.

Hickam FCU Member Relations Officer, "Mikie" Juan, presents Master Sgt. Ronald Schoolcraft, Pacific Air Forces Command Computer System Squadron First Sergeant, with the many holiday gift donations.



Our Keiki and CMN Need Your Help

Hickam FCU is launching the Children's Miracle Network (CMN) "Miracle Balloons" fundraising drive, benefitting Kapiolani Medical Center for Women & Children. All money raised during this effort remains in Hawaii to help fund medical equipment, patient services, research and programs such as:

- Pediatric Intensive Care Unit: patient consultation and support services for families.
- HUGS (Help Understanding and Group Support): outreach programs for families of critically-ill children.
- Social Services: financial assistance for disadvantaged families to help pay for medical care, lodging, and meals.

Please make a difference in a child's life and consider a "Miracle Balloon" on your next visit or use the mail-in form below.



Children's Miracle Network Mail-in Donation Form (please print)

Member Name _____

Member Account # _____

Check enclosed (Payable to Children's Miracle Network)

Debit my Checking Acct # _____ Amount \$ _____

Debit my Savings Acct # _____ Amount \$ _____

Signature _____

Date _____

Mail donation to: Hickam FCU, Attn: Children's Miracle Network
P. O. Box 30025, Honolulu, HI 96820

**LAST
CHANCE
TO RESERVE
YOUR SEATS!
Call 423-1391**

DON'T MISS THE 68TH ANNUAL DINNER MEETING

Join us for good food and great entertainment!

Tickets just
\$25—Hickam FCU
Members
\$30—Non-Members

FEATURING
HO OKENA

Saturday, February 26, 2005
Sheraton Waikiki Hotel

LOAN RATES

Type	APR*	Terms**	Type	APR*	Terms**	
Personal***	As low as 7.25%	1 year	New Auto***	as low as 2.75%	3 years	
	As low as 7.75%	2 years		as low as 3.25%	4 years	
	As low as 8.75%	3 years		as low as 3.75%	5 years	
	As low as 9.25%	4 years		as low as 4.25%	6 years (over \$18k)	
	As low as 9.75%	5 years		as low as 5.25%	7 years (over \$23k)	
Savings Secured****	2.50% (over current share rate)	Up to 6 years		Used Auto***	as low as 2.75%	3 years
Line-of-Credit	9.50 %	Open			as low as 3.25%	4 years
Overdraft Protection	11.00%		as low as 3.75%		5 years (over \$10k)	
Home Equity	4.50% Annual Change Option		as low as 4.25%		6 years (over \$15k)	
Line of Credit*****						

* Annual Percentage Rate.

** This is an open-end loan. Terms indicated are for payment calculations only.

*** Rate disclosed is the lowest rate available and includes a 0.25% APR discount for direct deposit. Cancellation of direct deposit may result in a higher rate. For Auto Loans, rate disclosed is the lowest rate available based on 80% of MSRP. Higher rates may apply for New or Used Auto Loans depending on loan term, collateral, member's credit performance, and/or the cancellation of direct deposit. Maximum loan amounts are based on 120% MSRP, which may include tax, license, GAP, extended warranty or other auto related add-ons, for New Auto Loans and 100% wholesale or retail Kelley Blue Book value (current calendar year less 6 years) for Used Auto Loans.

**** As of July 1, 2004, the dividend rate and Annual Percentage Yield for Regular Savings is 0.50% APY.

***** All mortgages must be located in the State of Hawaii.

Certain restrictions may apply. Rates are subject to change. Where rate ranges are given, specific rates may be determined by terms and/or amount of down payment. All loans are subject to credit approval.

The Hickam Difference is a newsletter published by the HFUC Marketing Department for members of Hickam Federal Credit Union. Information herein is deemed accurate at the time of printing.

HICKAM FEDERAL CREDIT UNION

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Main Office (Hickam AFB)
40 Hickam Court
Honolulu, Hawaii 96818
Mon-Thurs, 8am-4pm
Fri, 8am-5pm

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95-1249 Meheula Parkway Suite B-1
Milliani, Hawaii 96789
Mon-Fri, 9am-6pm
Sat, 9am-2pm

Pearlridge Branch
98-1005 Moanalua Road Suite 245
Aiea, Hawaii 96701
Mon-Fri, 9am-6pm
Sat, 9am-3pm

Kapolei Branch
590 Farrington Hwy, Suite 501
Kapolei, Hawaii 96707
Mon-Fri, 9am-6pm
Sat, 9am-2pm

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Observed Holidays
President's Day, Mon., Feb. 21, 2005
Special Closing
Mon., Mar. 7, 2005 for data processing system upgrade. Reopen for business, Tues., Mar. 8, 2005.

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